



Pipeline Medical

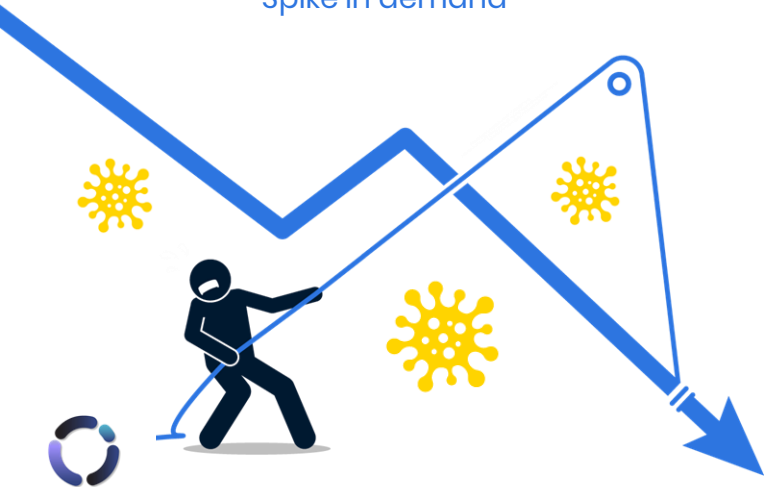
your secondary supplier

*Big enough to supply the entire country.
Small enough to care about you.*

2020: The Year Hospital Systems Got Blindsided

You couldn't get the supplies you **needed** and **required**

- The world was on **allocation**
- Primary distributors **couldn't deliver**
- Increased **transportation restrictions**
- GPOs **couldn't find products**
- **Spike in demand**



2020

- **\$202.6 billion in losses** for America's hospitals and health systems in a span of 3 months.
- Hospitals incurred **\$2.4 billion in extra costs for 4 months alone.**

2021

New product shortages emerging

- **715% increase** in mask purchases
- **225% increase** in demand for gloves.

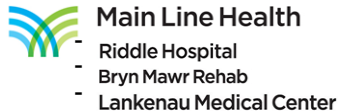


**Source: American Hospital Association 2021*

Pipeline Delivered Big in 2020!



In the height of the pandemic, shipped **essential supplies** to:



Delivered **100M+**
Certified Products
in 2020



600,000+ products
in stock and ready
to deliver



Direct to factory.
Supplying over **30 million** PPE items
during the heart of
the pandemic



Supplied
medical workers
in over **42 states**

Partners



Delivered during
lockdowns and
emergencies.

Pipeline as a Secondary Supplier



YOUR BENEFITS

- Diversify your supply chain
- EDI, API, or technology connectivity available means to take orders
- Minority woman owned business.
- Top USA brands available.
- Create redundancy
- Stay compliant and access your GPO contracts
- Source manufacturing, direct to factory.
- Reduces cost and removes “middle men”
- Dedicated US customer support and account management team assigned to your account.
- Warehousing and distribution available from New York, Texas, California
- Stay compliant and access your GPO contracts

PRODUCT EXAMPLES



Sterile OR
towels



12 panel
drug cups



Syringes
and needles



Sterilization
wraps



Cleaning
products



Specimen
transport kits



Saline
bags



Lactated
ringers



Surgical and
Isolation gowns



Lidocaine



Nasal
Swabs



Surgical
Masks



Nitrile
Gloves

Recognized by the National Institute of Health for innovative technology and supply chain solution for medical supplies.



Let us Assist you

To begin, Pipeline will supply:

5 – 50 products used weekly

Category Examples: Medsurg. Janitorial, Protective, Testing

Product Categories Examples



Disaster
relief products



Critical
supply products



Allocated
Products





Interested?



For more information or to setup a meeting to discuss the benefits please contact:

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Current hospitals supported



N95



Sterilization Wraps



OR Towels



Sanitizer



Peoria, Illinois



Nasal Swabs

SUNY Long Island:



Syringes



Injectables



Patient Gowns

